Annotated examples of how to write a literature review

**Synthesis of literature**


**Introduction**


**Paragraph**

By its very nature, motivation requires a degree of individual satisfaction or narcissism. Robbins, Millet, Cacioppo, and Waters-Mark (1998) suggest that motivation has as its very basis the need to focus on, and please the self. This is supported by Shaw, Shapard and Waugman (2000) who contend that this narcissistic drive is based on the human effort to find personal significance in life. It can be argued that the desire to improve one’s status is a highly motivational force, and is central to the idea of narcissistic motivation. The narcissistic motivational strategies put forward by Shaw et al. (2000) are concerned with motivation for life in general, but may also have applications in the context of work. These strategies, with their focus on personal needs, demonstrate that narcissism is an essential component of motivation.

Adapted from Study Learning Centre RMIT University & Auckland University of Technology (Library)